



DO NOT MISS THESE THREE GREAT EVENTS

June 10 and 11, 2013: QUADRA 2nd Annual Congress on Transformative Mediation - MEDIATION FOR CONFLICT TRANSFORMATION: CURRENT TRENDS AND FUTURE POSSIBILITIES - PUBLIC PLENARY AND 9 WORKSHOPS

June 12-15, 2013: Basic Mediation Training - The Transformative Approach to Mediation - 4 days - 2nd International Ed. - With Carlo Mosca and Winnie Backlund

June 12 and 13, 2013: Master Class in Transformative Mediation - With Joseph P. Folger and Judith Saul

LIMITED SEATS

EARLY BIRDS DISCOUNTS AVAILABLE FOR REGISTRATIONS BEFORE APRIL 2013 (VISIT WWW.ADRQUADRA.COM FOR FURTHER DETAILS)



MEDIATION FOR
CONFLICT
TRANSFORMATION

CURRENT TRENDS AND
FUTURE POSSIBILITIES

Rome, Italy
June 10-11, 2013

**QUADRA 2nd Annual Congress
on Transformative Mediation**

Organized by
ADR QUADRA (TIAKI s.r.l.) ,
ISCT - INSTITUTE FOR THE STUDY OF
CONFLICT TRANSFORMATION and
ASSOCONCILIATORI (Rome).

Credits:



MONDAY JUNE
10TH, 2013.

DAY 1 - PLENARY

THE MEDIATION
STATE-OF-ART, HOT
TOPICS AND
CURRENT TRENDS
FROM A
TRANSFORMATIVE
POINT OF VIEW

09.30 - Opening

Delegates from Unicredit Bank, Italian Ministry of Justice and European Commission

10:00 - *Historical Trends of Mediation Practice and the Transformative Revolution* (Prof. Joseph Folger, ISCT & Temple University, Philadelphia PA)

The opening lecture will offer an overview on how modern mediation has been utilised in the recent decades, in the States and abroad, as one of the main "alternative" dispute management tools. It will underline, in particular, the ideological premises of various approaches, and explain why the transformative view may be considered as revolutionary, in its constant efforts to preserve parties' self-determination as a unique, defining feature of the process.

11:00 - *A Role for Transformative Mediation in Today Europe* (discussion led by Carlo Mosca, Italy; with Richard Hill, UK and Marko Irsic, Slovenia)

Modern mediation in Europe is fairly recent news. With few exceptions (namely the UK, where the ADR movement arrived in the early '90s), mediation is still in practice an unidentified object. In the recent years, however, thanks in particular to the EU Directive no. 52/2008 mediation is flourishing. Italy may be taken as a good example, with case figures rocketing, and mediators starting to gain a brand new reputation as professionals of the field. In these circumstances, is there any place for a transformative approach, given that the EU Directive focuses on 'access to justice', and mediation best practices seems to adhere invariably to the settlement-driven, mainstream style?

12:00 - *Recourse to Mediation - How can it be Enhanced?* (discussion led by Veronica Ceria, Italy with Luciano Mascena, Italy; Antonio Nascimben, Italy; delegate of the European Commission)

Mediation cases in-take is notoriously difficult, partly because of public unawareness, partly because of inefficient case management. Public mandatory schemes certainly help, however they present various drawbacks. Incentives may possibly work better. Moreover, mediation centres like Quadra adopt a transformative approach since the very early stages of the process, and this has proved to enhance the chances of re-installing productive dialogue between the opposing parties.

13:00 - Lunch



MONDAY JUNE
10TH, 2013.

DAY 1 - WORKSHOPS

RE-DEFINING
MEDIATION TO KEEP
ITS INHERENT
VALUES

15:00 – 18:30 // Workshops in Parallel

Workshop I – *Transformative Mediation: the Basics* (Winnie Backlund, USA; Richard Hill, UK)

The workshop offers an introduction to the foundation of the transformative approach (transformative theory of conflict, transformation through parties' empowerment and recognition). The workshop is intended as an introduction to transformative practice and is mainly for those who are not familiar with the transformative model.

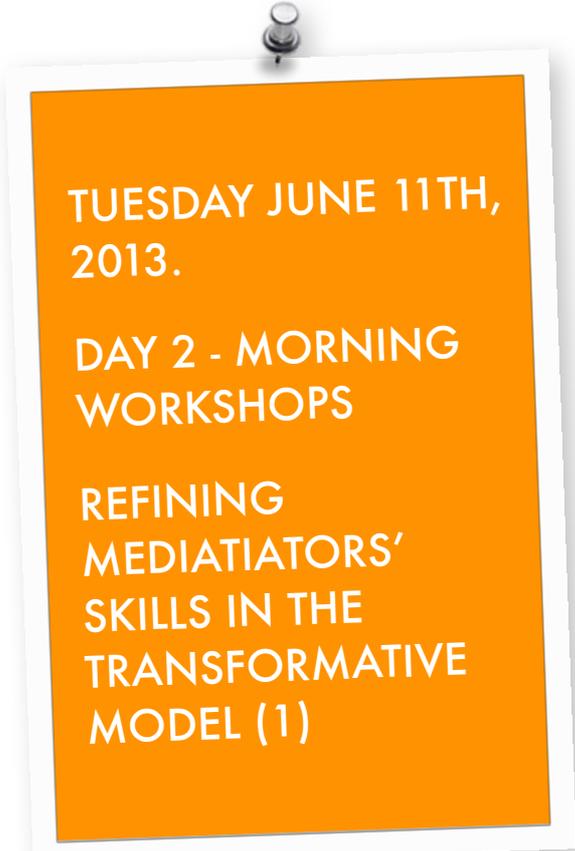
Workshop II – *Mediation and Courts: An Inevitably Dangerous Liaison?* (Carlo Alberto Calcagno, Italy; Jody Miller, USA; Judy Saul, USA)

In theory, the aims typically pursued by any adjudicatory system are significantly different from those of mediators. However, rule makers often resort to mediation as a way of limiting the judicial backlog. Unfortunately, this may confuse the roles and undermine the practice of mediation itself. The transformative approach seems to be unique in preserving the mediation identity in these circumstances. This workshop is intended for rule makers, and practitioners who work with cases that are court-referred.

Workshop III – *Working on Legal Definitions, and Structuring of Mediation* (Carlo Mosca, Italy; Dan Simon, USA)

Defining mediation in the law may reveal a powerful tool for determining its practical implementation. The laws in many countries seem to consider only a settlement-oriented process. The seminar's aim is to offer a survey of the most important jurisdictions, and to try to design a definition congruent with the transformative model. The workshop is intended mainly for those who desire to contribute to drafting rules about mediation, and thereby influencing the shape of mediation processes in public settings.

20:30 - Dinner



TUESDAY JUNE 11TH,
2013.

DAY 2 - MORNING
WORKSHOPS

REFINING
MEDIATORS'
SKILLS IN THE
TRANSFORMATIVE
MODEL (1)

9:30 – 13:00 // Workshops in Parallel

Workshop IV – Transformative Conflict Management within Organisations (Anja Baukloh, Italy; Carol Bloom, USA; Joseph Folger, USA; Basia Solarz, Canada)

The transformative approach to conflict intervention is not limited to mediation. Indeed, it may be fruitfully applied to all conflict situations, in particular those arising within organisations and in the workplace environment. The workshop is intended mainly for those who desire to understand how parties belonging to the same organisation may be effectively helped in dealing with their differences, and how the organisation itself may benefit from it. Special attention will be given to the transformative mediation program adopted by the entire United States Postal Service.

Workshop V – Transformative Mediation as a Response to Workplace Bullying and Other Victim Offender Situations (John Peter Weldon, Canada; Jane Gunn, U.K.; Antonio Nascimben, Italy)

In real life, parties are rarely on equal footing. More often, there is a victim and there is a persecutor, and these roles often turn out to be interchangeable. In mediation this type of situation regularly surfaces, and sometimes is the key feature of the process (as in victim/offender reconciliation programs). The transformative approach can provide a respectful way to deal with either party involved, avoiding blaming and pressures. The workshop is intended mainly for those who operate in the field, and public agencies responsible for designing victim/offender programs or for those who attempt to mediate cases of alleged bullying in the workplace.

Workshop VI – Family and Elder Transformative Mediation (Winnie Backlund, USA; Rossana Novati, Italy; Andrea Pujatti, Italy; Dan Simon, USA)

Family mediation, in Europe and elsewhere has developed a story of its own, quite separate from commercial mediation. The workshop intends to highlight how the transformative approach may be utilised in the broad family context, including issues that emerge in families around elders (parents who are ageing and have needs that family members must address). This workshop is therefore intended for family mediators who desire to get new insights about possibilities for their work as interveners in family conflicts.

13:00 - Lunch

TUESDAY JUNE 11TH,
2013.

DAY 2 - AFTERNOON
WORKSHOPS

REFINING
MEDIATORS'
SKILLS IN THE
TRANSFORMATIVE
MODEL (2)

14:30 – 18:00 // Workshops in Parallel

**Workshop VII – Transformative Mediators' Skills:
Preserving Self-determination in Mediation**

(Carol Bloom, USA; Joseph Folger, USA; Carlo Mosca, Italy)

One of the most challenging tasks a mediator faces is to remain genuinely neutral, while also being supportive of all parties as they engage each other over significant conflict issues. This challenge is often perceived as an exercise of equidistance, but carries with it the responsibility to proactively follow the parties. Preserving the parties' self-determination is one of the founding pillars of the transformative approach. This workshop aims to offer some practical insights related to mediators' interventions, and it is intended mainly to those who desire to refine their skills or acquire an understanding of the transformative view in practice.

Workshop VIII – (So Called) Intractable Conflicts: How to Deal with High-Conflict Parties (Richard Hill, UK; Jody Miller, USA; Basia Solarz, Canada)

Some conflicts seem almost unsolvable and the mediator's intervention utterly useless, due to a deep and emotional divide between the parties and the bitterness of their relationship. A transformative mediator's intervention can provide great support in the face of "high-conflict" parties. This workshop is intended for those practitioners who desire to get new ideas for addressing apparently intractable conflict situations.

Workshop IX – Teaching Conflict Transformation Mediation at School (Vincenza Bonsignore, Italy; Judy Saul, USA; Giovanni Scotto, Italy)

Conflict intervention skills may be best taught at very early ages in life. Teaching children and teenagers how to deal with conflict can create a better world and future for all of us. This workshop addresses the most recent achievements in conflict intervention in the youth sector. In particular, as far as the transformative approach in this sector is concerned. The session is intended for conflict practitioners, teachers, as well as educational administrators.

18:00 - Closing plenary

Winnie Backlund

She has over 25 years of experience as a mediator, trainer and conflict educator. She mediates community, family/divorce, and workplace conflicts and serves as a member of the Court Custody Mediation Advisory Panel in Pennsylvania where she is a Court Approved Mediator Supervisor. In addition, she is Vice Chair of the Pennsylvania Advisory Committee to the Task Force on Alternative Dispute Resolution. She has been a pioneer in the development and practice of Elder Mediation and she is author of "Elder Mediation: Why a Relational Model Works" published in *Transformative Mediation: A Sourcebook* (ISCT 2010). Winnie is an adjunct faculty member at Hofstra University and Temple University where she teaches mediation. She is a Fellow at the Institute for the Study of Conflict Transformation and she serves on the Institute's management team.

Anja Baukloh

Mediator, consultant on organisational development and trainer on conflict transformation. She is affiliated with the University of Florence and PIN Laboratorio Forma Mentis. She currently directs a mediation service in the cities of Prato and Florence. Her focus in research and consulting is on the conflict transformation within organisations. She currently works with several health care organisations, schools and police force in Italy on the topic of dealing with conflicts in the workplace.

Carol Bloom

Professional mediator, facilitator and trainer working nationally and

internationally for over fifteen years. Carol specialises in workplace mediation, team development, organisational communication and change facilitation. Carol has been a mediator for the United States Postal Service since 1998 and has mediated throughout the last decade for many federal agencies. Carol provides services to both commercial and nonprofit organisations as well as local government agencies throughout California. For over a decade, Carol has trained and coached professional mediators practicing in all dispute sectors in the Netherlands teaching the transformative model. She speaks Dutch fluently and recently co-authored the book *Reflections: The Practice of Transformative Mediation* (Netherlands Mediation Institute, 2012). Carol has also worked in the field of ethnic conflict intervention with Balkan Roma (Gypsies) in Kosovo, Macedonia, and Serbia, as well as refugee populations living in Italy and Germany. Family mediator and a psychologist.

Vincenza Bonsignore

She also extensively trains in mediation courses for Quadra and others, and has produced several articles on the topic. She got a degree in law in 1990 and in psychology in 2003. She has been responsible for the City of Milan's pilot project aimed to promote mediation at school (2008-11), and for the Documentation Centre of the Arbitral Chamber with the Milan Chamber of Commerce (1994-2006)

Carlo Calcagno

Lawyer, member of the Genoa Bar. He likes historical researches on ADR, and mediation, and he is often asked to attend to seminars and training courses on the topic.

Veronica Ceria

Quadra's managing director since 2010, in particular she is responsible for the mediation cases intaking, and development projects. She comes from the banking sector, where she worked for some 15 years before joining Quadra.

Joseph Folger

Professor of Adult and Organisational Development at Temple University in Philadelphia Pennsylvania. He is a co-founder, Fellow and Board member of the Institute for the Study of Conflict Transformation. He assisted with the design and delivery of the United States Postal Service REDRESS mediation program, and has conducted assessment and benchmarking research for mediation agencies. He has worked extensively as a third party intervener in organisational, community, court and small group disputes. Professor Folger has published extensively in the areas of communication and conflict, mediation, and third party intervention processes. His books include the award winning volumes, *Working Through Conflict: Strategies for Relationships, Groups and Organisations* (7th edition, with M.S. Poole and R.K. Stutman) and *The Promise of Mediation* (with R.B. Bush, 1st and 2nd editions) as well as editing *Designing Mediation: Approaches to Training and Practice within the Transformative Framework* (with R.B. Bush), and *Transformative Mediation: A*

Sourcebook (with R.B. Bush and D. Della Noce.)

Jane Gunn

CEDR accredited and IMI certified Mediator, FCI Arb (mediation), FRSA

Jane Gunn is a highly experienced mediator who specialises in complex and highly emotive cases. She was accredited in 1996 (CEDR), and has recently been made a Mediator Fellow of the Chartered Institute of Arbitrators. A former City Solicitor, Jane is now a full time mediator and is a Lead Faculty on the Chartered Institute of Arbitrators Mediator Training Course. She has mediated a wide variety of disputes including, business, partnership, employment, property and construction, personal injury and clinical negligence, trusts and family.

Richard Hill

Director of the Camden Mediation Service, a community based service in North London, England. He is a mediator and trainer with over a decade of experience in alternative dispute resolution. He is a registered family mediation and he oversees the service for separated parents. He is also a teacher in post-compulsory education and designs and runs accredited training programs for volunteers who work as community mediators. He has a master's degree in mediation and conflict studies.

Luciano Mascena

President of Assoconciliatori, an organisation based in Rome whose aims are promotion of mediation in the country, as well as enhancement of mediators' skills and knowledge. He is a chartered accountant.

Carlo Mosca

Responsible for training and development programs at Quadra, that he founded in 2003. In 1995 he launched, and run for years as managing director Curia Mercatorum, one of the first mediation centres in the country. A CEDR (London) accredited mediator in 1996, he then served as CEDR training faculty (2000-07) attending to courses in the UK and Italy. He has been one of the first European mediators accredited as transformative mediator by the ISCT. He is also a lawyer specialising in international trade law, and served as arbitrator for the ICC and other arbitral institutions. He authored *Mediazione* in 2000, and *La Mediazione ex decreto 28/10* in 2011.

Antonio Nascimben

Mediator and one of the Quadra head trainers. He served as ADR case manager with Curia Mercatorum 1997 to 2007. Now he works in the insurance field.

Rossana Novati

Lawyer, member of Como Bar. She has been involved in family disputes for more than 25 years. She began to be involved in mediation in 2001, when she attended a two-year master's degree in family mediation at University Cattolica in Milan, following a symbolic-relational approach. Then she turned to civil and commercial mediation. She is specialising in interpersonal disputes concerning succession, division, separation and divorce, and family-run business. She is also a trainer in mediation courses.

Andrea Pujatti

Mediator, specialising in commercial and family disputes. He worked as in-house counsel for banks, and now he practices as a lawyer in Treviso and Milan.

Judith A. Saul

She has almost three decades of experience in mediation, facilitation and training. She is a Fellow and Board member of the Institute for the Study of Conflict Transformation, and through the Institute, a Certified Transformative Mediator©. Ms. Saul founded and ran a community mediation centre for over 25 years, directing the centre's training of community volunteers and developing conflict education curricula for young people, adults and professionals. She has designed and implemented basic and advanced training for mediators as well as mediator coaching and assessment processes. She is an adjunct faculty member at the School of Law at Hofstra University, where she teaches mediation. She has trained transformative mediators internationally for the Institute and for the United States Postal Service's REDRESS Program. In addition to her mediating interpersonal disputes, Ms. Saul facilitates organisational, multi-party, environmental and public participation processes. She is on the roster of the US Institute for Environmental Conflict Resolution. Along with Institute colleagues, she developed Transformative Dialogue, applying the relational framework to dialogue and development processes in communities that have experienced ethnic and political conflict.

Giovanni Scotto

graduated in Political Science and had formal education in Peace Studies. He is a Professor at the University of Florence where he teaches "Theory of conflict and mediation" for the Bachelor of "international cooperation, economic development and conflict management" and he is also the director of the program. He is scientific coordinator for the PIN, which is a University Centre of Prato. He is professor in International conflict transformation at Syracuse University in Florence, which is one of the oldest study abroad programs in Italy. He had experiences of teaching abroad, for example he was University lecturer in conflict resolution at the University of Bradford (UK) at the Department of peace studies for a year. He is a professional mediator and a trainer for the international NGO (non-governmental organisation) called "Nonviolent Peaceforce". He deals with several issues, especially with: civil society actors and civilian peace operations in conflict situations, mediation processes at the micro, meso and macro level; transformative potential situations and problems regarding the generation of conflict and its constructive management. He regularly collaborates with training courses and master's degrees on the constructive transformation of conflicts in Bolzano, Rome, Bologna, Naples, Berlin. From 1999 to 2003 he was a researcher at the Berghof Research Center for Constructive Conflict Management and professor at the Freie Universität Berlin and the Humboldt University of Berlin. In 2008 he was a visiting fellow at the Centre for Civil Society at the

London School of Economics in London.

Dan Simon

He mediates employment, family and business cases through his own mediation organisation, Twin Cities Mediation. Dan is a trained therapist and lawyer and has been a certified transformative mediator since 2007.

Dan is currently on the management team of the Institute for the Study of Conflict Transformation and writes the Institute's blog (at www.transformativemediation.org). Dan serves as an Adjunct Professor at the Hofstra University School of Law and has previously trained transformative mediators for the United States Postal Service REDRESS program. He is the author of "Transformative Mediation for Divorce: Rising Above the Law and the Settlement" published in *Transformative Mediation: A Sourcebook* (ISCT 2010). Dan serves on the Minnesota Supreme Court's ADR Ethics Board and currently is the Chair of the Minnesota State Bar Association's ADR Section.

Basia Solarz

She is the Conflict Transformation Specialist at the Capital District Health Authority in Halifax, Nova Scotia (Canada). She is a certified transformative mediator and a conflict coach. She is completing her Masters degree in Adult Education at Saint Francis Xavier University with a research focus on conflict coaching. In addition to her work at Capital Health Basia provides pro bono mediation services to non-profit organisations and religious congregations.

John Peter Weldon

A Canadian mediator and attorney, practicing mainly in the French-speaking province of Quebec. After a 15-year career in criminal and civil litigation, John Peter opened a mediation practice in 1993 with the transformative model described in *The Promise of Mediation* in mind. After accompanying over 750 couples in family mediation, John Peter began specialising in workplace mediation when Quebec legislation was introduced in 2004 to control workplace bullying and harassment. In 2009, he developed a course on *Mediating Complaints of Workplace Bullying: A Transformative Approach* for the Quebec Bar, which he teaches several times a year in Montreal to lawyers and non-lawyers alike. He has also offered the training in Aix-en-Provence for Aix-Mediation. In 2012, John Peter was named an Adjunct Professor of Mediation at the Hofstra University School of Law, Hempstead, Long Island, NY, where he had the opportunity of co-teaching the 40-hour intensive *Transformative Mediation, Principles and Practice* training with Professor Jody Miller. John Peter, a Certified Transformative Mediator™, has also been accredited by the Quebec Bar, ADR Institute of Canada, l'Institut de médiation et d'arbitrage du Québec (IMAQ), and the International Mediation Institute (IMI). He was an active member of the Participatory Justice Committee of the Quebec Bar for seven years, and in 2011, founded the Réseau pour une approche transformative du conflit to provide ongoing support to French-speaking professionals trained in the transformative approach.

Quadra, the ADR division of Tiaki s.r.l. is a private accredited provider of ADR services, including mediation. It supports a client-centred approach to conflict and has been utilising it for years in civil and commercial disputes.

The ISCT is a think-tank dedicated to supporting the development of resources for conflict resolution field, as well as supporting practitioners and policy-makers who wish to pursue the transformative approach. It was founded in 1999 by Robert A. Baruch Bush, Joe Folger, Dorothy Della Noce and Sally Ganong Pope in affiliation with the Maurice A. Deane School of Law at Hofstra University – USA.

Quadra and the ISCT have been partners since 2011 in promoting the transformative approach in Europe.

This is the second annual conference on of the transformative model, and its great potentialities. It is the only event of this kind available in Europe in 2013.

The Day 1 morning session is aimed to enlighten the current state-of-art of mediation practice and the perspectives offered by the transformative model, and to release the results of an extensive survey undertaken in the course of the first months of 2013 among a large number of practicing mediators, and mediation institutes. Simultaneous translation English/Italian will be offered.

The workshops that occupy the rest of the Conference will cover specific topics, and areas of expertise; they will run partly in parallel. Each workshop will be coordinated by experts of the field, so to create a unique opportunity to discuss relevant major issues, and specific techniques. Workshops working language will be either Italian or English. A translation support will be offered, if needed.



THE VENUE OF THE CONFERENCE IS AT UNICREDIT BANK HEADQUARTERS (VIALE TUPINI, 180 - ROME, ITALY)

Attendance to Day 1 morning session is FREE, subject to timely submission form. Limited seats available, with priority to workshops subscribers. Attendance to the remaining part of the conference will cost as follows (prices in euro) -

- ▶ one workshop: € 350 (reduced to € 250 in case payment is made on or before March 30, 2013)
- ▶ two workshops: € 550 (reduced to € 400 in case payment is made on or before March 30, 2013)
- ▶ three workshops: € 700 (reduced to € 500 in case payment is made on or before March 30, 2013)
- ▶ dinner of June 10th: € 80 - Optional - Contact info@adrquadra.com for registration

Prices are net of VAT, where applicable.

BASIC TRAINING
international ed.



**- Basic Mediation Training -
The Transformative Approach to Mediation**

.....
2nd international edition

QUADRA

alternative dispute resolution

**12, 13, 14, 15 June 2013 | Roma, Centro Studi CTS - Via
Albalonga 3 | With Carlo Mosca and Winnie Backlund**

Description

Quadra is organizing the second international edition of the course in transformative mediation techniques. The course is a unique opportunity to practice the transformative method under the guidance of Winnie Backlund and Carlo Mosca. The event, organized in four days in which the participants will acquire the skills necessary for the exercise of transformative mediation, is particularly indicated to those mediators who wish to approach them-selves for the first time to this technique.

Participants will gain an understanding of the theory and basic skills necessary for the practice of transformative mediation which includes:

- Understanding transformative conflict theory and the concepts of empowerment and recognition.
- An understanding of the relationship between a third party intervener's motivations and the interventions used in practice;

- The skills to focus on and attend to the moment-by-moment interactions of the participants;
- The ability to truly facilitate and engage in non-directive interventions which respect the participants' competence and good faith;
- The capacity to take a responsive rather than directive or evaluative role in intervention.

The course will be held in Rome in June the 12th, 13th, 14th and 15th 2013. If participants are interested, Quadra has some partners regarding accommodation in Rome (please contact us to check out hotel prices for this event).

This training is advised to...

The course is aimed primarily at those who wish to gain the basic skills in transformative mediation (regardless of previous trainings in other approaches - eg. Problem-solving - and educational qualification).

The course is nonetheless useful, beyond the objectives described above, to all

those who wish to assist their clients in mediation as consultants or who find themselves managing situations of conflict and wish learn new techniques to approach the same.

Organization details

1st day (09.00 - 17.00)

- Introduction to the course
- It is the goal that determines the practice ...
- Empowerment and Recognition: Exercise No. 1: "Personal experiences of conflict"
- Plenary on exercise No. 1
- Examples of conflicts: demo
- Basic techniques: active listening
- Exercise no. 2: "The silent mediator"
- Plenary on exercise No. 2
- End of Day 1

2nd day (09.00 - 17:00)

- Conflict and mediation: discussion on day 1
- What is mediation?: Exercise No. 3: "Interview with a client"

- Initial speech: guidelines and exercise No. 4: "The initial interview"
- Plenary on exercise No. 4
- Empowerment : Exercise No. 5: "Getting clearer"
- Plenary on exercise No. 5
- Being directive in mediation: learning points (the experience of empowerment; how to be supportive; how to remain non-directive, responding skills)
- Mediation Demo
- Plenary on demo
- End of day 2

3rd day (09:00 to 12:30 and 14.00 - 17.00)

- Discussion on day 2
- The intervention of the mediator: Microskills vs. Macroskills
- Basic techniques: attending - monitoring - responding
- The vulnerability of the mediator: Exercise No. 6: "Vulnerability"
- Plenary on Exercise no. 6
- Support the movement towards Empowerment and Recognition: mirroring - summary - check-in

- Basic techniques: Mirroring (reflecting) and exercises no. 7 and 8
- Plenary on exercises no. 7 and 8
- Basic techniques: Summary (summarizing) and exercise No. 9
- Plenary on exercise No. 9
- Basic techniques: Checking-in
- Final plenary
- End of day 3

4th day (09.00 - 12.30 and 13:50 to 5:00 p.m.)

- Discussion on day 3
- Basic Techniques: Timing of interventions and exercise no. 10: "The Cues Skills"
- Mediation Demo
- Exercise no. 11 "Case study"
- Final plenary
- Closing of the course

Faculty: C. Mosca and W. Backlund



**20 seats available
only**

Registration Open on
www.adrquadra.com

Carlo Mosca

Responsible for training and development programs at Quadra, that he founded in 2003. In 1995 he launched, and run for years as managing director Curia Mercatorum, one of the first mediation centres in the country. A CEDR (London) accredited mediator in 1996, he then served as CEDR training faculty (2000-07) attending to courses in the UK and Italy. He has been one of the first European mediators accredited as transformative mediator by the ISCT. He is also a lawyer specialising in international trade law, and served as arbitrator for the ICC and other arbitral institutions. He authored *Mediazione* in 2000, and *La Mediazione ex decreto 28/10* in 2011.

Winnie Backlund

She has over 25 years of experience as a mediator, trainer and conflict educator. She mediates community, family/divorce, and workplace conflicts and serves as a member of the Court Custody Mediation Advisory Panel in Pennsylvania where she is a Court Approved Mediator Supervisor. In addition, she is Vice Chair of the Pennsylvania Advisory Committee to the Task Force on Alternative Dispute Resolution. She has been a pioneer in the development and practice of Elder Mediation and she is author of “Elder Mediation: Why a Relational Model Works” published in *Transformative Mediation: A Sourcebook* (ISCT 2010). Winnie is an adjunct faculty member at Hofstra University and Temple University where she teaches mediation. She is a Fellow at the Institute for the Study of Conflict Transformation and she serves on the Institute’s management team.

FACULTY PROFILES

Prices and payment options:

BEFORE March 31, 2013: euro 1.700 + VAT*

AFTER March 31, 2013: euro 1.950 + VAT*

***VAT** = 21% (**NOTE:** VAT HAS TO BE PAID IF DUE. IF YOU ARE NOT SURE VAT HAS TO BE APPLIED IN YOUR CASE, PLEASE CONTACT US. **GENERAL RULE** IS THAT VAT APPLIES ONLY IF THE PARTICIPANT DOES NOT HAVE A VAT NUMBER (OR SIMILAR) IN HIS COUNTRY.)



**WOULD YOU LIKE TO PAY JUST A DEPOSIT
FOR THIS TRAINING?**

**If you wish, with QUADRA you can now pay
only 15% of the total amount, as a deposit.
The outstanding amount can be paid 7 days
before the beginning of the training.**



* further details available on www.adrquadra.com

ADVANCED TRAINING
international ed.

Master Class in Transformative Mediation

2 days of advanced training for mediators:
theory and practice

QUADRA

alternative dispute resolution

12 and 13 June 2013 | Roma, Centro Studi CTS - Via Albalonga 3
With Joseph P. Folger and Judy Saul

Description

Transformative Practice: Core Purpose and Key Challenges

This interactive workshop will provide an opportunity to explore the underlying premises of the transformative approach to mediation practice and to address the key challenges it raises in practice.

How does a mediators' underlying purpose shape his or her specific approach to practice during interventions?

What should a mediation process look like if we assume that conflict is a crisis in human interaction?

What third party role and interventions support the transformation of the parties' conflict from the bottom up?

This workshop will address three types of challenges that transformative conflict intervention practitioners often face.

Specifically, it will cover:

- 1) Value challenges – when and why the core commitments of the model are difficult to sustain in practice;
- 2) Cognitive challenges – the mental orientation and cognitive agility needed to

perform the skills of a transformative practitioner;

3) Communication challenges – the communication skills a mediator needs to enact a transformative intervention.

This training will be held in Roma @ Sede Centro Studi CTS, via Albalonga 3, in June 12-13, 2013

Schedule: everyday from 9 a.m. to 5 p.m.

20 seats available only



Registrations Open on
www.adrquadra.com

Joseph Folger

Professor of Adult and Organisational Development at Temple University in Philadelphia Pennsylvania. He is a co-founder, Fellow and Board member of the Institute for the Study of Conflict Transformation. He assisted with the design and delivery of the United States Postal Service REDRESS mediation program, and has conducted assessment and benchmarking research for mediation agencies. He has worked extensively as a third party intervener in organisational, community, court and small group disputes. Professor Folger has published extensively in the areas of communication and conflict, mediation, and third party intervention processes. His books include the award winning volumes, *Working Through Conflict: Strategies for Relationships, Groups and Organisations* (7th edition, with M.S. Poole and R.K. Stutman) and *The Promise of Mediation* (with R.B. Bush, 1st and 2nd editions) as well as editing *Designing Mediation: Approaches to Training and Practice within the Transformative Framework* (with R.B. Bush), and *Transformative Mediation: A Sourcebook* (with R.B. Bush and D. Della Noce.)

Judy Saul

She has almost three decades of experience in mediation, facilitation and training. She is a Fellow and Board member of the Institute for the Study of Conflict Transformation, and through the Institute, a Certified Transformative Mediator ©. Ms. Saul founded and ran a community mediation centre for over 25 years, directing the centre's training of community volunteers and developing conflict education curricula for young people, adults and professionals. She has designed and implemented basic and advanced training for mediators as well as mediator coaching and assessment processes. She is an adjunct faculty member at the School of Law at Hofstra University, where she teaches mediation. She has trained transformative mediators internationally for the Institute and for the United States Postal Service's REDRESS Program. In addition to her mediating interpersonal disputes, Ms. Saul facilitates organisational, multi-party, environmental and public participation processes. She is on the roster of the US Institute for Environmental Conflict Resolution. Along with Institute colleagues, she developed Transformative Dialogue, applying the relational framework to dialogue and development processes in communities that have experienced ethnic and political conflict.

FACULTY PROFILES

Prices and payment options:

BEFORE March 31, 2013: euro 850.00 + VAT*

AFTER March 31, 2013: euro 950.00 + VAT*

***VAT** = 21% (**NOTE:** VAT HAS TO BE PAID IF DUE. IF YOU ARE NOT SURE VAT HAS TO BE APPLIED IN YOUR CASE, PLEASE CONTACT US. **GENERAL RULE** IS THAT VAT APPLIES ONLY IF THE PARTICIPANT DOES NOT HAVE A VAT NUMBER (OR SIMILAR) IN HIS COUNTRY.)



**WOULD YOU LIKE TO PAY JUST A DEPOSIT
FOR THIS TRAINING?**

**If you wish, with QUADRA you can now pay
only 15% of the total amount, as a deposit.
The outstanding amount can be paid 7 days
before the beginning of the training.**



* further details available on www.adrquadra.com